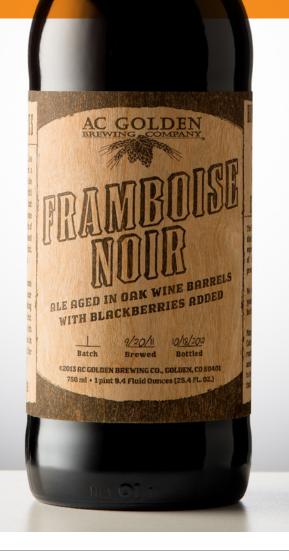
casestudy

## Wild American Ale brew has handcrafted heritage

## Wood veneer label tells its own tale for craft brewery



The Hidden Barrel Collection line of handcrafted beers began with an experiment from the creative brewers at AC Golden Brewing Company in Golden, Colorado. They brought together premium ingredients and aged the resulting brews in wooden barrels. And their hypothesis rang true: maturing the beer up to a year would create robust flavor profiles that intrigue even the most discerning beer connoisseurs.

So for a recent introduction to the Hidden Barrel line, AC Golden wanted the label to tell the story of the beer's meticulous aging process. They used Avery Dennison Fasson<sup>®</sup> Cherry Veneer labeling material — made with real wood — as the storyteller.

"Just as the wood barrels add complexity and illuminate the flavors in the beer, the wood label illuminates the most intriguing points of our brand story," said Glenn Knippenberg, president and cofounder of AC Golden. AC Golden is a small batch brewer and a brand incubator.

"The label reflects our product's barrel aging process and also signals to craft beer drinkers that our product is handcrafted for a unique experience," Knippenberg said.

Fasson Cherry Wood is a smooth, real-wood veneer label material. The surface provides the texture of genuine wood and at the same time is smooth enough for printing and label converting.

AC Golden worked with converter Smyth Companies, Inc. based in St. Paul, Minnesota for the production of the Hidden Barrel label. Tim Klein, who operates in new business development at Smyth, said he worked with AC Golden to test several label materials for the handcrafted beers.



Inspired Brands. Intelligent World.™



"We tested wood veneer patterns on white label substrates which imitated the look of a real wood label, but this option did not deliver the full impact of actual wood veneer," Klein said. "The wood veneer provides the sensory experience and crisp visual detail that engages consumers at the shelf."

The label features AT20N adhesive and a PET liner. It is printed on flexographic and UV digital ink jet presses — ideal for the short runs needed to label Hidden Barrel's batches of approximately 1,100 bottles.

Matt Rompala, business development manager – Wine & Spirits, Avery Dennison Label and Packaging Materials - North America, said shelf appeal is increasingly important in the craft brewing segment as consumers look for visual clues on the beer's flavor profile.

The label reflects our product's barrel aging process and also signals to craft beer drinkers that our product is handcrafted for a unique experience,

Glenn Knippenberg, president and co-founder of AC Golden

"With new brands entering the market every day, brewers are competing for customers' attention at the shelf," said Rompala. "Craft beer drinkers look for unique experiences — distinct flavor profiles and novel ingredients and brewing methods. Having visually defining labels, such as cherry wood, can help differentiate at shelf, creating a powerful brand presence."

The wood veneer label is featured on Framboise Noir, a Belgian-style ale aged in oak wine barrels with blackberries. The 1,110 750 mL bottles were distributed to craft-centric beer stores in the Greater Denver area and — like many beers in the Hidden Barrel collection — sold out in a matter of hours.

"Beer connoisseurs want to know the story behind their handcrafted beers and the Hidden Barrel Collection has a dynamic story to tell," said Knippenberg of AC Golden Brewing. "The wood veneer label on the Framboise Noir helped make that clear and our customers responded."

ADV# 354, 1851, 02/14, PDF

©2014 Avery Dennison Corporation. All rights reserved. Avery Dennison and all other Avery Dennison brands, product names and codes are trademarks of Avery Dennison Corporation. All other brands and product names are trademarks of their respective owners.



Label and Packaging Materials Asia Pacific 32/F., Skyline Tower 39 Wang Kwong Road Kowloon Bay, Kowloon, Hong Kong +852 2802-9618

Europe Lammenschansweg 140 2321 JX Leiden The Netherlands +31 71/579-4100 Latin America

Rodovia Vinhedo-Viracopos, KM 77 CEP 13280-000 Vinhedo - SP, Brazil +55 19 3876-7600 North America

8080 Norton Parkway Mentor, OH 44060 800.944.8511